

BCC INFORMAL REGULAR SESSION

DATE: Monday, October 19, 2015

<u>NAME</u>	<u>TITLE</u>	<u>AFFILIATION</u>	<u>PHONE/EMAIL ADDRESS</u>
1. <u>Donnell</u>	<u>Adm.</u>		
2. <u>Caru Lampis</u>			
3. <u>Kathleen Williams</u>	<u>OP</u>		
4. <u>Connie Bare</u>	<u>Chief Dep. Treas</u>		
5. <u>Jeannie Zurmehly</u>	<u>Delg. Dept. Supervisor</u>		
6. _____			
7. _____			
8. _____			
9. _____			
10. _____			
11. _____			
12. _____			
13. _____			



# Levy Presentation 10/19/15

Dan Ottke, Superintendent



# CCDD Forecast

## Five Year Forecast

	Actual 2,013	Actual 2,014	Projected 2,015	Projected 2,016	Projected 2,017	Projected 2,018	Projected 2,019
Beginning Balance	9,422,298	8,271,636	5,404,911	4,171,886	2,684,593	656,577	(1,818,720)
General Property Tax	8,461,652	8,506,216	8,525,000	8,525,000	8,525,000	8,525,000	8,525,000
Day Array	953,481	604,428	165,000	120,000	120,000	120,000	120,000
Homestead and Rollback	1,013,498	1,021,478	1,024,000	1,024,000	1,024,000	1,024,000	1,024,000
SB/287 Electric Dereg	265,051	265,051	265,051	132,394	0	0	0
HB/66 Pers Prop Reim	64,010	64,010	64,010	0	0	0	0
Other	6,307,645	5,646,236	5,632,337	5,802,337	5,802,337	5,802,337	5,802,337
<b>Total Revenues</b>	<b>17,065,337</b>	<b>16,107,419</b>	<b>15,675,398</b>	<b>15,603,731</b>	<b>15,471,337</b>	<b>15,471,337</b>	<b>15,471,337</b>
Salary	7,347,995	7,324,674	6,600,000	6,858,000	7,063,740	7,275,652	7,493,922
Benefits	2,414,331	3,266,150	2,275,000	2,350,000	2,420,500	2,493,115	2,567,908
Waiver Match	1,342,419	1,893,389	2,350,191	2,346,694	2,380,094	2,451,497	2,525,042
Other	7,111,254	6,489,931	5,683,232	5,536,330	5,635,019	5,726,370	5,820,461
<b>Total Expenditures</b>	<b>18,215,999</b>	<b>18,974,144</b>	<b>16,908,423</b>	<b>17,091,024</b>	<b>17,499,353</b>	<b>17,946,634</b>	<b>18,407,333</b>
<b>Ending Balance</b>	<b>8,271,636</b>	<b>5,404,911</b>	<b>4,171,886</b>	<b>2,684,593</b>	<b>656,577</b>	<b>(1,818,720)</b>	<b>(4,754,716)</b>



# CCDD Levies

CCDD

TAX YEAR 2014

ORIGINALLY PASSED:	MOST RECENT PASSED	PERIOD OF TIME	VOTED MILLAGE RATE	RES/AG EFFECTIVE RATE	COMM EFFECTIVE RATE	PROJECTED REVENUE GENERATED	INCREASE IN REVENUE IF REPLACED	TOTAL REVENUE
11/8/1977		CONT.	0.20	0.046213	0.090742	280,777		280,777
11/6/1979		CONT.	0.40	0.092426	0.181484	561,554	1,141,956	1,703,510
11/4/1980		CONT.	1.00	0.362958	0.649993	1,963,506	2,295,268	4,258,774
11/4/2003	11/5/2013	5 YRS	0.75	0.688938	0.750000	2,996,945		2,996,945
1976	5/4/2010	CONT.	0.90	0.869394	0.900000	3,734,087		3,734,087
			<b>3.25</b>	<b>2.059929</b>	<b>2.572219</b>	<b>9,536,869</b>	<b>3,437,224</b>	<b>12,974,093</b>
2014 VALUATIONS								
RES/AG	3,228,456,970							
COMM/OTHER	681,716,500							
PUBLIC UTILITY	348,600,970							
	4,258,774,440							



## Actions Taken to Address Forecast

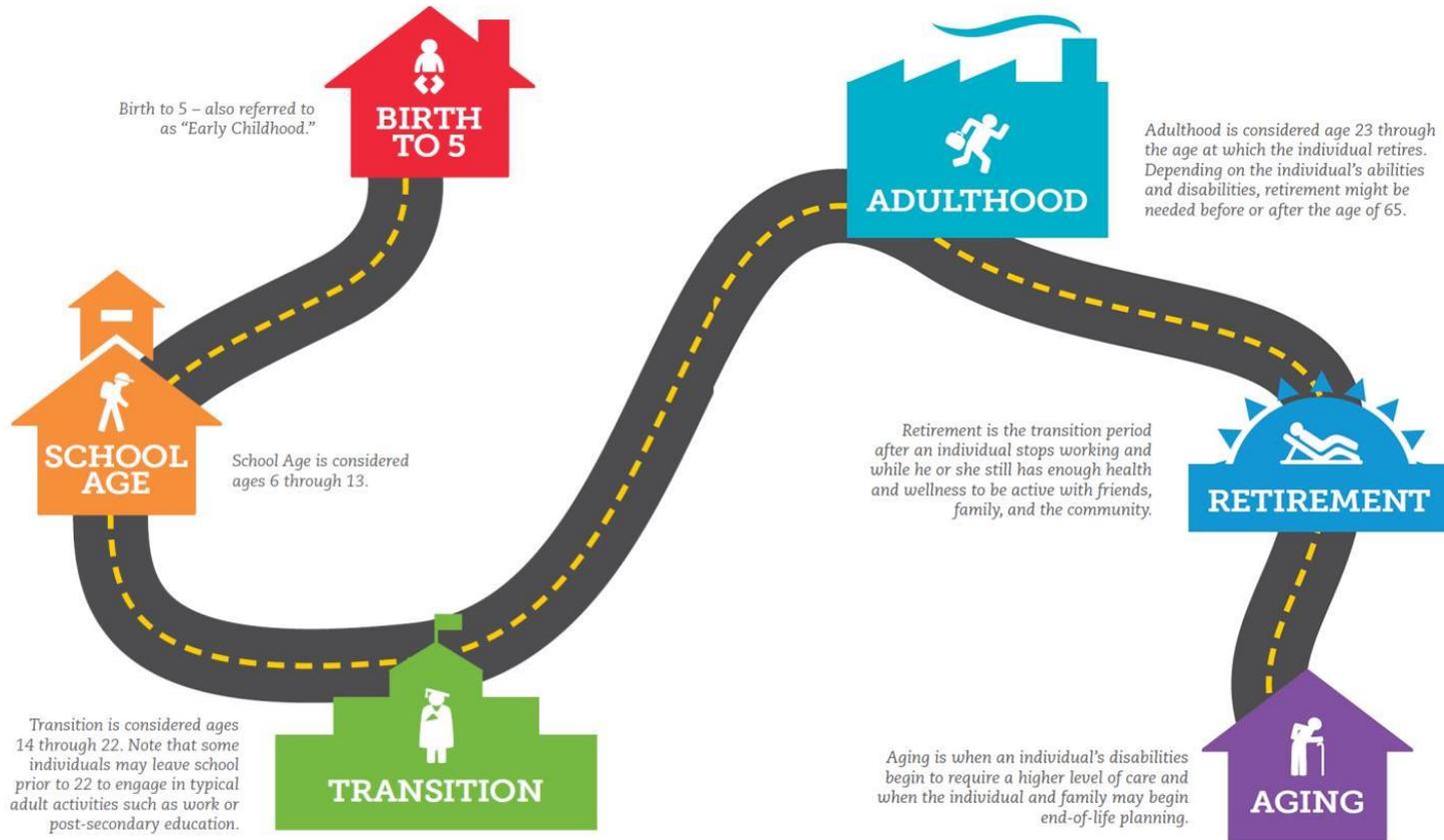
- 2013-2014 Adult Services Downsizing
- Reduced our overall # of staff from 189.5 to 159
- Reduce by one building
- In 2015, we had to put a freeze on offering any new services off our waiting lists. This has impacted individuals receiving much needed services in the community and in their home.



# Services

- Early Intervention and School Age Services
- Full Time Residential and Day supports (including Transportation)
- Drop-in supports in the home
- Vocational and Day supports
- Respite and assistance with Summer Care
- Adaptive Equipment and Accessibility Needs
- Supported Employment
- Emergency Assistance
- Behavior Support

# Services across the Lifespan





# Levy Request

- Our Board resolved to request of the Commissioners that the .4 mill levy, originally passed in 1979, and the 1 mill levy passed in 1980, be put before the voters for Replacement in next March's primary election. This would be one ballot issue combining these two levies going forward.
- We are not asking for new millage. We are asking for the voters to replace these levies to today's effective rates.
- By doing so it is projected that this will provide additional funds to allow for continued services and to responsibly address waiting lists. It will also stabilize the financial outlook through the rest of this decade, heading into the next.
- For the average home owner, the additional cost would be about \$56.00 a year, or about \$4.70 a month.



# Questions

Dan Ottke

[dottk@clermontdd.org](mailto:dottk@clermontdd.org)

513-732-4930

Presentation to the Board of  
County Commissioners  
Clermont County

October 15, 2015

Presented by

**Bob Manning, Chairman, Board of Trustees**  
**Sam DeBonis, Levy Planning Committee Chair**  
**Cindy Jenkins Gramke,**  
**Executive Director/CEO**

[www.clermontseniors.com](http://www.clermontseniors.com)  
[cgramke@clermontseniors.com](mailto:cgramke@clermontseniors.com)  
513.536.4004



# Clermont Senior Services exists to:

Provide a broad range of in-home services to keep seniors living in their own homes for as long as possible, delaying nursing home placement, and saving taxpayers:

- At one-third the cost of nursing homes, independent living rapidly racks up savings. One frail senior saves taxpayers an average of \$3,000 for every month he or she uses in-home services instead of Medicaid-funded nursing home care.\*

\* Scripps Gerontology Center, Miami University, Oxford, Ohio



# Clermont Senior Services Focuses On:

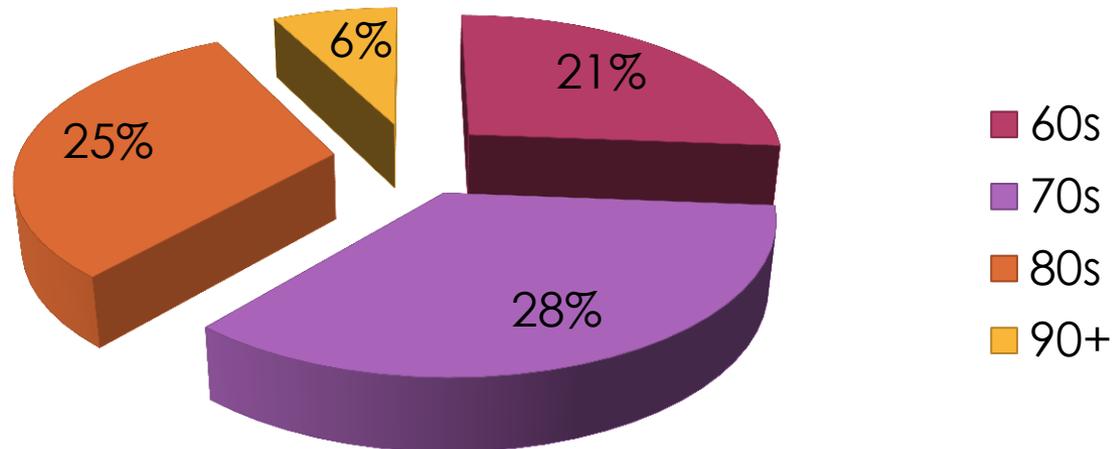
- SERVICE
- PERFORMANCE EXCELLENCE
- BEING CAREFUL AND RESPONSIBLE STEWARDS OF TAXPAYER and DONOR DOLLARS
- CONTINUOUS ASSESSMENT OF NEED
- PROTECTING THE HEALTH, SAFETY AND WELL-BEING OF THE ELDERLY IN OUR COMMUNITY

# Who We Serve

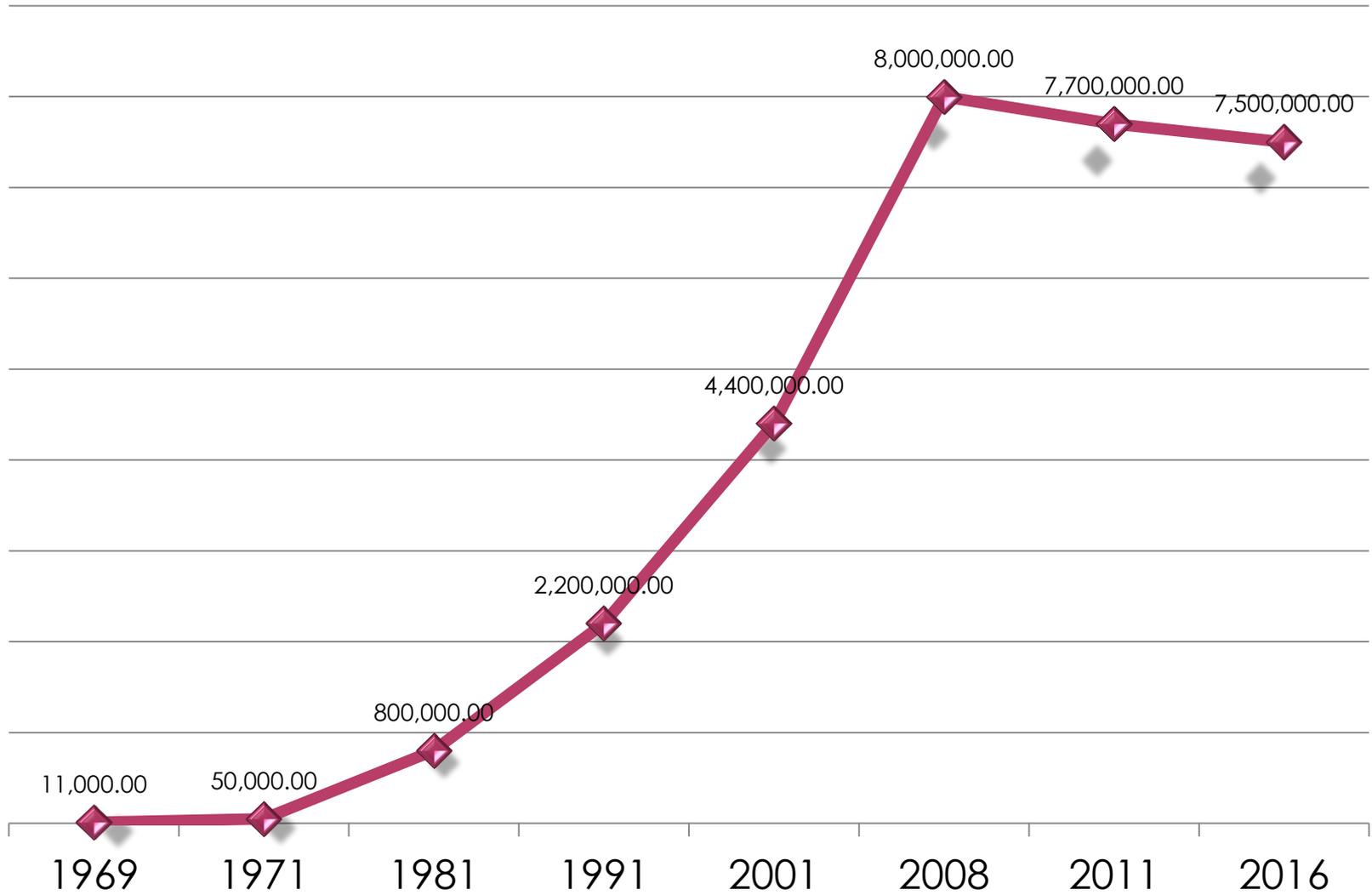
- Typical Customer
  - Female
  - Age 75
  - Lives alone
  - \$1,200 per month
- Youngest Age 60
- Oldest Age 104



Percent by Age



# Revenue 1969-2016



**2014 Revenue By Funding Source**  
**73% of ALL revenue for Services**  
**COMES DIRECTLY FROM**  
**LOCAL TAXPAYERS**  
***THROUGH THE LEVY***

Other:

Federal and State – Title III OAA – 10%

PASSPORT-MyCare Ohio – 9%

Customer Donations – 4%

United Way – 2%

Fundraising and Other (Rent) – 2%

CRITICAL NEED DIRECT CARE SERVICES

HOME CARE – 34.21%

TRANSPORTATION – 18.84%

CASE MANAGEMENT – 13.93%

(Includes Adult Protective Services and Guardianship Investigations)

ADULT DAY SERVICES – 12.71%

HOME-DELIVERED MEALS – 7.75%

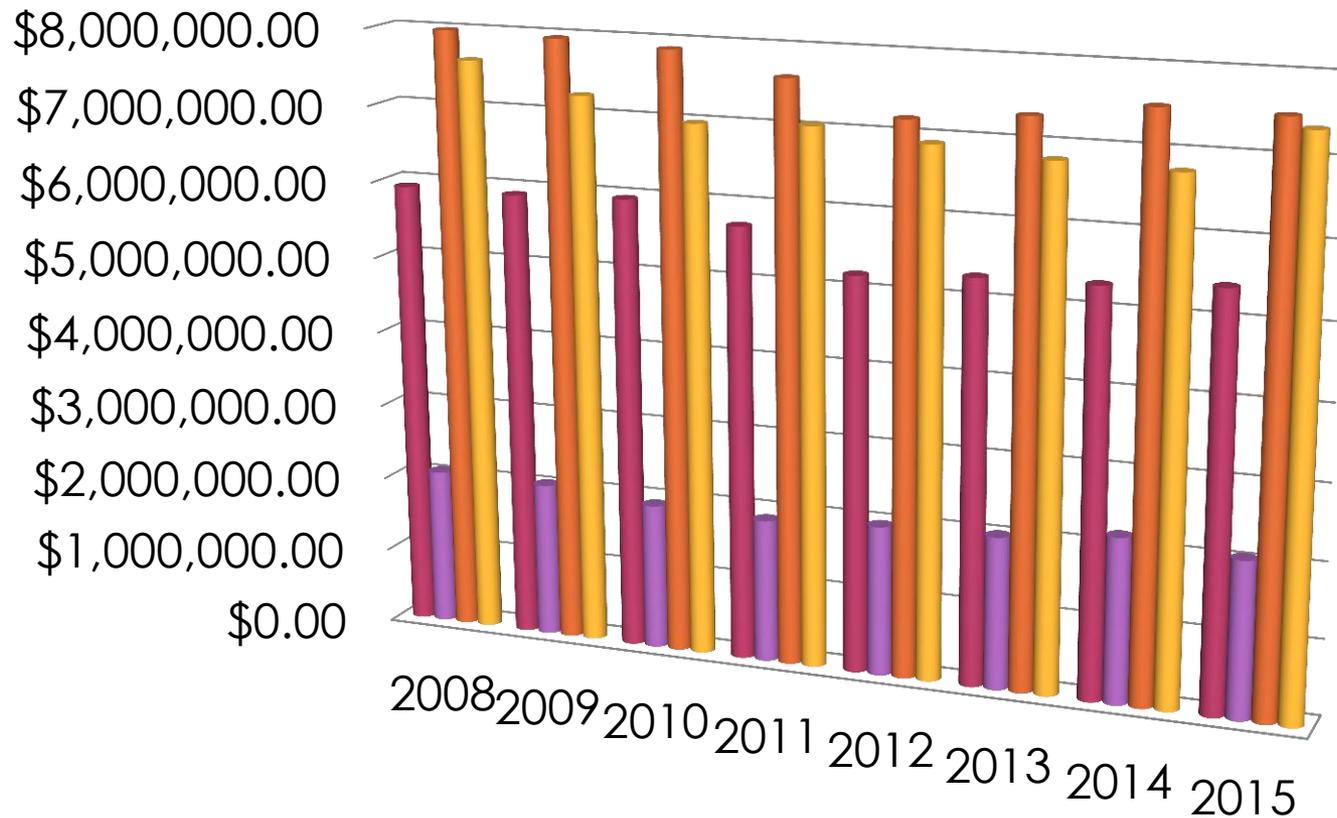
Lifelong Learning Centers – 3.50%

Volunteer Resources – 1.40%

Home Repair - .83%

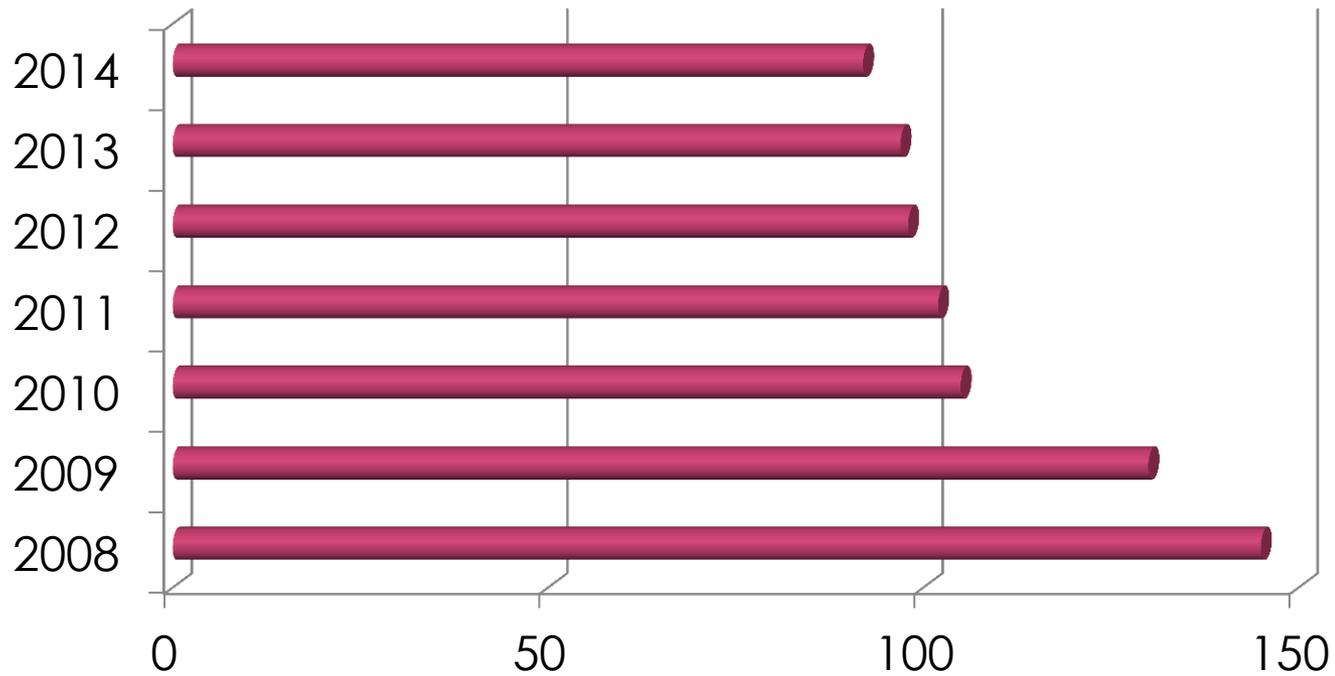
Congregate Meals - .14%

# Cost Reductions



■ Total Levy Revenue    ■ Total Other Revenue  
■ Total Revenue        ■ Total Expenses

## Full Time Employees



## Savings Measures:

### **Continuous Assessment**

and Implementation of Organizational and Operational Process and System Efficiencies Leading to Significant Savings of Taxpayer Dollars

### **Significant reduction in Full Time Equivalents**

Eliminated 4 Director-level Positions

Eliminated COO Position

Eliminated administrative support and supervisory management positions.

Conversion to Home Options Program

Consolidated Centers

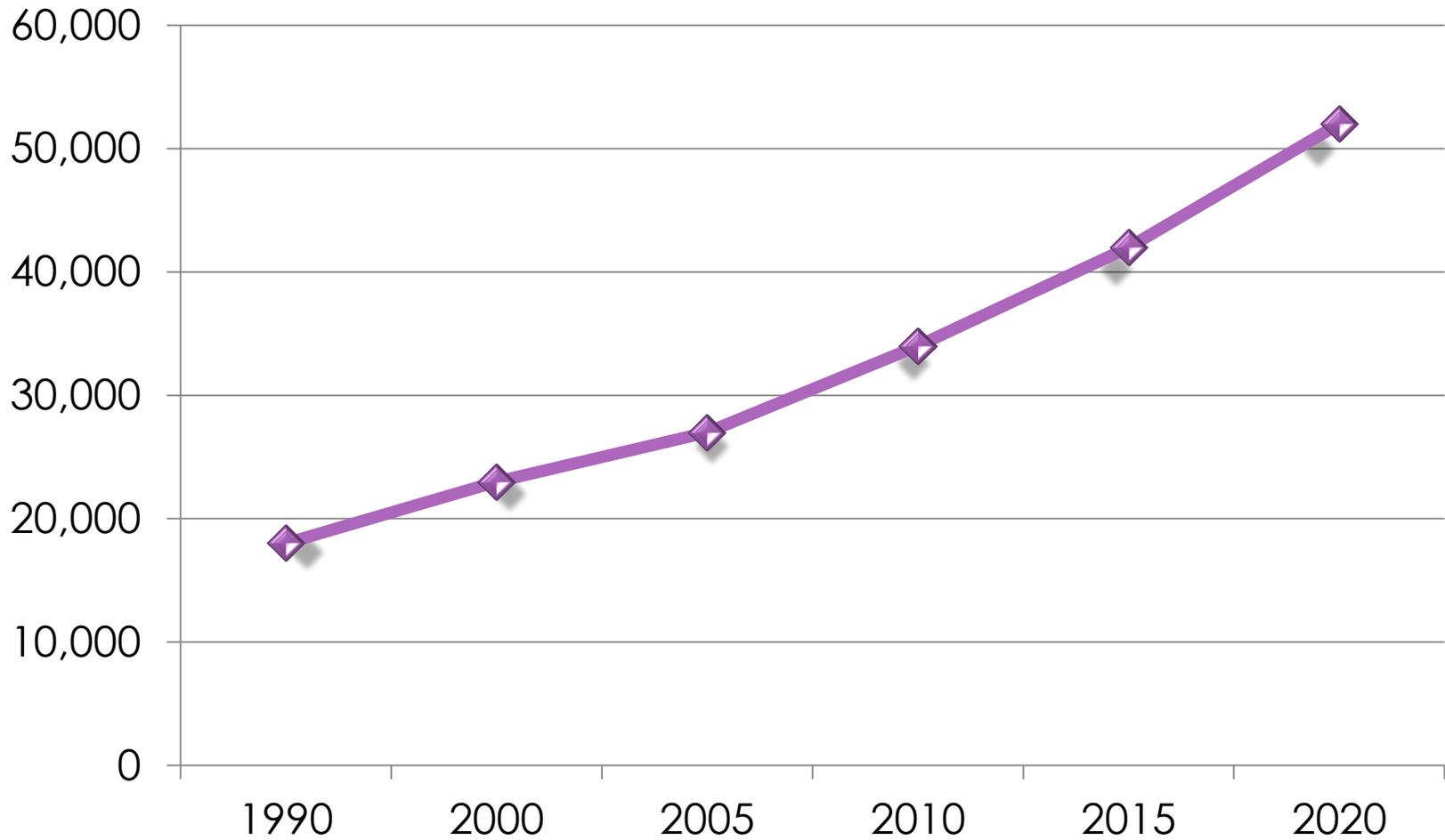
Outsourced Recreational Trips  
Reduced Center Transportation

Cross-utilization of STNA's for home care and Adult Day Services

**Effective Leveraging of Levy Funds**  
through tightening of Eligibility Guidelines for Meals-on-Wheels, Home Care and Adult Day Services

# Population Projections

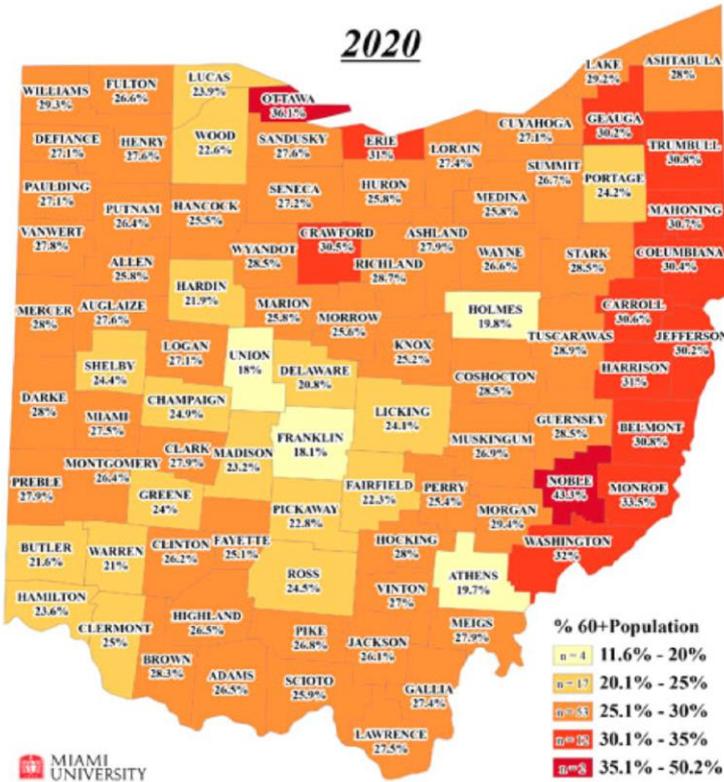
Population Growth for Persons Age 60+ in Clermont County: 1990-2020



Source: US Census and Scripps Gerontology Center Population Projections.

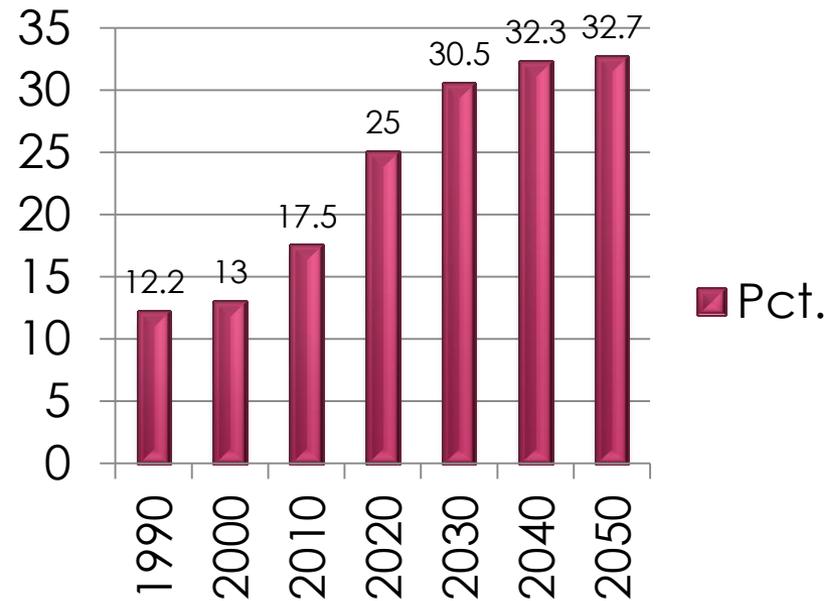
# Projected Growth

## SCRIPPS Ohio's 60+ Projected Population by County



The number of **Clermont County** residents age **60** and over is expected to increase by **23,101** in **2000** to a projected **51,138** in **2020**. A 120 % growth in that time.

60+ Population – Clermont County



# Clermont Senior Services 2008-2021

## 1.3 mill Levy renewal

Year	FTE's	Total Levy Revenue	Total Other Revenue	Total Revenue	Total Expenses	Net Assets change	Total Units of Service	Ending Net Assets
2008 Actual	143	\$ 5,917,592	\$ 2,070,514	\$ 7,988,105	\$ 7,938,178		448,350	\$ 2,494,993
2009 Actual	129	\$ 5,909,487	\$ 2,078,982	\$ 7,988,469	\$ 7,369,261	\$619,208	432,195	\$ 3,114,201
2010 Actual	117	\$ 5,962,484	\$ 1,932,305	\$ 7,894,789	\$ 7,218,470	\$676,319	368,233	\$ 3,790,520
2011 Actual	108	\$ 5,721,193	\$ 1,899,022	\$ 7,620,214	\$ 7,023,698	\$596,517	376,877	\$ 4,387,037
2012 Actual	97	\$ 5,212,699	\$ 1,989,234	\$ 7,201,933	\$ 7,030,703	\$171,230	399,934	\$ 4,558,267
2013 Actual	92	\$ 5,305,853	\$ 2,024,175	\$ 7,330,028	\$ 6,909,779	\$420,249	376,519	\$ 4,978,516
2014 Actual	92	\$ 5,331,400	\$ 2,195,701	\$ 7,527,101	\$ 8,492,770	(\$965,669)	366,631	\$ 4,012,847
2015 Projected	98	\$ 5,307,384	\$ 2,242,000	\$ 7,549,384	\$ 7,432,500	\$116,884	390,000	\$ 4,129,731
2016 Projected	98	\$ 5,307,384	\$ 2,242,000	\$ 7,549,384	\$ 7,564,970	(\$15,586)	390,000	\$ 4,114,145
2017 Projected	98	\$ 5,307,384	\$ 2,193,000	\$ 7,500,384	\$ 7,747,909	(\$247,525)	390,000	\$ 3,866,619
2018 Projected	98	\$ 5,307,384	\$ 2,193,000	\$ 7,500,384	\$ 7,937,204	(\$436,820)	390,000	\$ 3,429,799
2019 Projected	98	\$ 5,307,384	\$ 2,193,000	\$ 7,500,384	\$ 8,133,170	(\$632,786)	390,000	\$ 2,797,014
2020 Projected	98	\$ 5,307,384	\$ 2,193,000	\$ 7,500,384	\$ 8,336,142	(\$835,758)	390,000	\$ 1,961,256
2021 Projected	98	\$ 5,307,384	\$ 2,193,000	\$ 7,500,384	\$ 8,546,476	(\$1,046,092)	390,000	\$ 915,164
Target Balance:								\$ 2,848,825
Target Difference:								(\$1,933,662)
Target Balance of 4 months cash to start the year since the levy doesn't pay until April and Accounts Receivables are always 1-2 months behind								
Assumptions:	Revenue - Levy Renewal only							
	Revenue - Level funding from all sources							
	Revenue - Risk of Title III and United Way being reduced as priorities change							
	Expenses - 2% inflationary growth							
	Expenses - 7% growth for health insurance							
	Expenses - Growth for fuel costs with no predicibility							
	Expenses - Risk of ODOT Vehicle Grant not supplying vehicles							
Notes:	Debt Reduction through mortgage pay-down by \$1,250,000 in 2014							
	Staff increases reflected in 2015 and beyond are directly related to MyCare Ohio/ PASSPORT business, which is reimbursed by Medicaid and Medicare							

Clermont Senior Services respectfully requests that the levy for services for seniors be placed on the ballot for the March 15, 2016 Election



- 1.3 MIL LEVY PASSED IN 2000
- 15 years with no increase
- Significant decline in levy revenue resulting from Real Property Revaluation
- **BOTTOM LINE: \$750,000 ANNUAL REDUCTION IN LEVY REVENUE AT ITS MOST SIGNIFICANT DIFFERENCE**

A RENEWAL ONLY WILL RESULT IN DEMAND EXCEEDING AVAILABLE RESOURCES, LEADING TO:

Caps in Service

Waiting Lists

Continual assessment to reprioritization of services

Clermont Senior Services will continue to be good and responsible stewards of taxpayer dollars and seek ways to be the most we can be to seniors in Clermont County.



The Board of Trustees and Executive Director/CEO are requesting that the Board of County Commissioners Approve:

A RENEWAL ONLY for the MARCH, 2016 ballot to support services for seniors





# Clermont County Capital Plan

County Capital Fund

October 19, 2015



# 2015 Activity Update

## Larger Commitments and Expenses (ytd Sept)

• Microwave/Pager/800Mhz	1,439,603
• Board of Elections (equipment/pollbooks)	1,281,752
• TID Contribution	\$496,572
• Vehicle Replacements	435,808
• Engineer Building Engineering /Land	372,585
• HVAC replacements (2)	224,375
• Adult Probation Basement	195,984
• Heritage roof	171,155
• ISD Upgrades/replacements	123,494
• Permit Central	99,306



# 2015 Remaining Projects

- ❖ Domestic Clerk Offices - \$975K
- ❖ Installation of Storage building - \$165K
- ❖ Airport Crack Sealing - \$33K
- ❖ Upgraded Signage - \$25K
- ❖ Title Storage Demo/Parking - \$36K
- ❖ Tower Site HVAC - \$30K
- ❖ Completion of Computer/ISD Purchases - \$69K
- ❖ Probate HVAC replacements - \$24K
- ❖ Corcoran Stairwell replacement - \$10K

# Funding the Capital Plan

2016-2020



## Property Taxes - Inside Millage

- 1.0 Mil of the inside millage has been set aside each year for funding of the County Capital plan
- 2016-2020 - \$21.8M

## General Fund Reserves



- \$1.5M in 2015 from General Fund reserves to cover the 2016-2020 plan

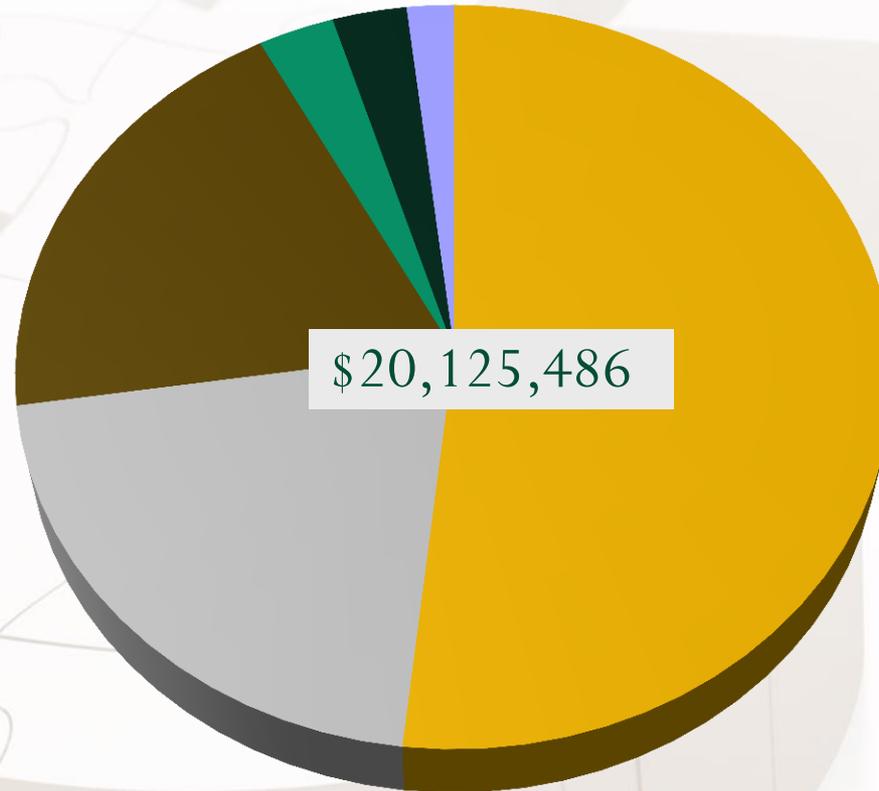
## Other Sources

- Grants - \$0.1M
- Proceeds from Sales of Buildings - 0.2M

# 2016-2020 Capital Plan

## Planned Improvements

- New Construction - \$10,415,950
- Equipment Replacements - \$4,209,435
- Building Maintenance - \$3,930,500
- Other Expenses - \$605,601
- Building Updates - \$589,000
- Building Remodels - \$375,000





# 2016-2020 Projects



## • **New Construction** **(\$10.4M)**

- Engineer Facility - \$3.5M
- Expansion for Juvenile Court - \$3.0M
- Road Projects - \$2.2M
- Records Center - \$1.8M



## • **Building Maintenance** **(\$3.9M)**

- Routine maintenance of all non-enterprise county buildings – HVAC, Roof, Security, Elevators, Airport Runways, Parking lots



## • **Building Updates** **(\$0.6M)**

- Additions of new equipment, signs, upgraded furnishings
- CP Generator \$0.3M
- Admin Parking – \$0.2M
- CP Floor, Fence, door – \$0.1M



# 2016-2020 Projects



- **Equipment Replacements**  
**(\$4.2M)**

- Vehicles - \$2.7M
- Computers - \$0.8M
- Software, Scanners, misc – \$0.7M



- **Remodel/Renovation**  
**(\$0.4M)**

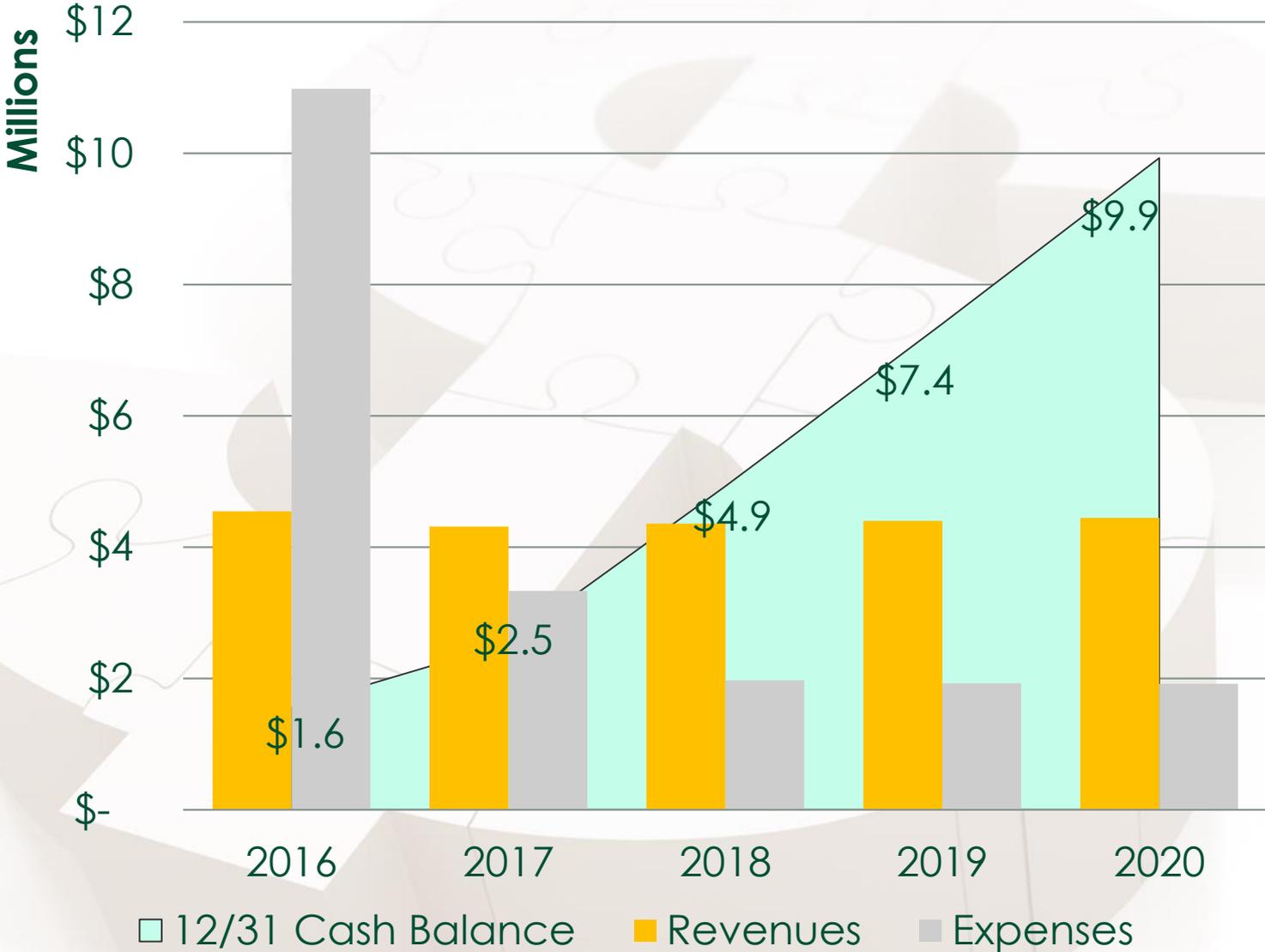
- Kahle Building - \$0.3M
- Sheriff Gun Range – \$0.1M



- **Other Expenses**  
**(\$0.6M)**

- Property Tax Collection Fees – \$0.3M
- Telephone Capital – \$0.3M

# Clermont County Capital Plan





**County Capital  
Fund Expense  
Plan**

**2016**

**2017**

**2018**

**2019**

**2020**

**5 Year  
Plan  
Total**

**New Construction**

\$7,702,392 \$1,448,156 \$ 434,712 \$ 421,670 \$ 409,020 \$10,415,950

**Building Maintenance**

\$ 935,500 \$ 835,000 \$ 720,000 \$ 720,000 \$ 720,000 \$ 3,930,500

**Building Updates**

\$ 334,000 \$ 255,000 \$ - \$ - \$ - \$ 589,000

**Vehicle Replacements**

\$ 740,000 \$ 500,000 \$ 500,000 \$ 500,000 \$ 500,000 \$ 2,740,000

**Computer Replacement**

\$ 144,285 \$ 154,190 \$ 174,780 \$ 143,180 \$ 150,000 \$ 766,435

**Other Equipment  
Replacements**

\$ 423,000 \$ 70,000 \$ 70,000 \$ 70,000 \$ 70,000 \$ 703,000

**Remodel/Office Moves**

\$ 375,000 \$ - \$ - \$ - \$ - \$ 375,000

**Other**

\$ 70,000 \$ 70,000 \$ 70,000 \$ 70,000 \$ 70,000 \$ 350,000

**Telephone Equipment  
Replacements**

\$ 255,601 \$ - \$ - \$ - \$ - \$ 255,601

**Total Plan/Request**

**\$10,979,778 \$3,332,346 \$1,969,492 \$1,924,850 \$1,919,020 \$20,125,486**